

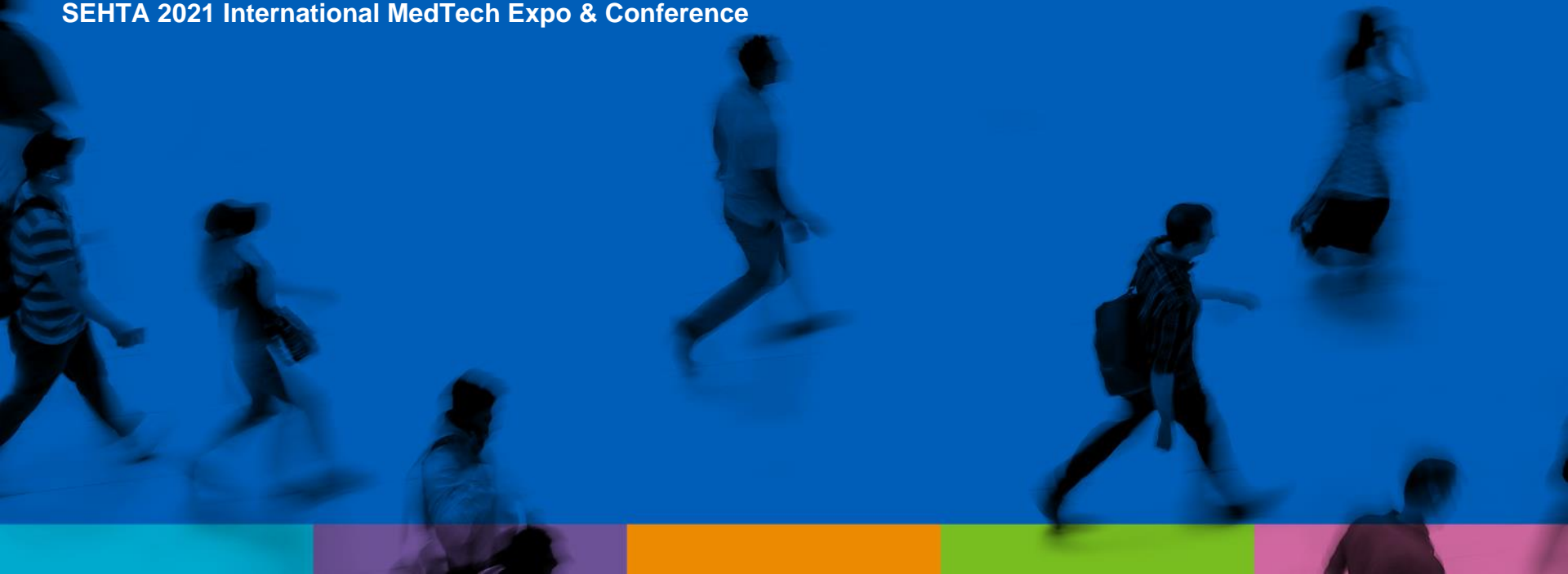


London Procurement
Partnership

How the London Procurement Partnership can enable the delivery of digital innovation in to the NHS

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SEHTA 2021 International MedTech Expo & Conference





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London Procurement Partnership & Clinical Digital Solutions Background



NHS London Procurement Partnership (NHS LPP)



Who we are

- We are one of four national procurement hubs serving the health community in London and surrounding areas. Our 46 members extend across the acute, community and mental health sectors, as well as primary care and clinical commissioning.



What we do

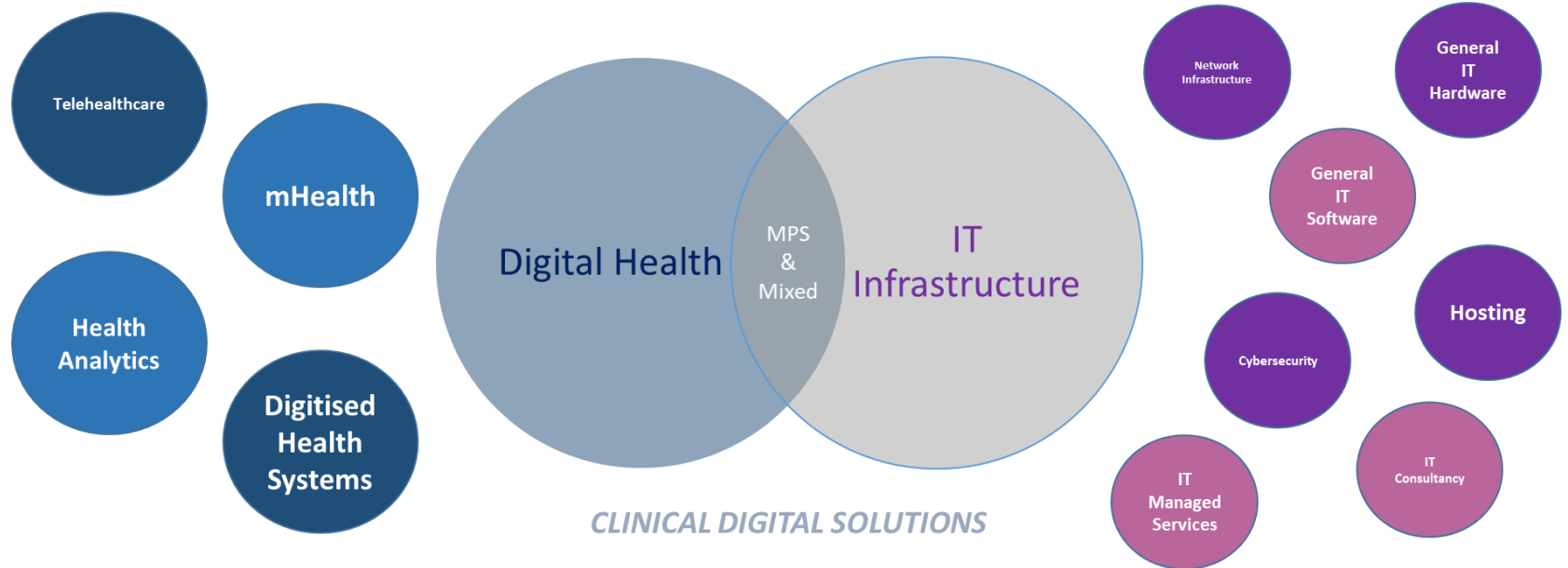
- We create and manage innovative procurement solutions and frameworks on behalf of our members to deliver commercial excellence and service improvement
- We are renowned for generating huge savings for our customers and driving innovation across the market.
- We utilise our collective expertise to positively influence the procurement landscape.



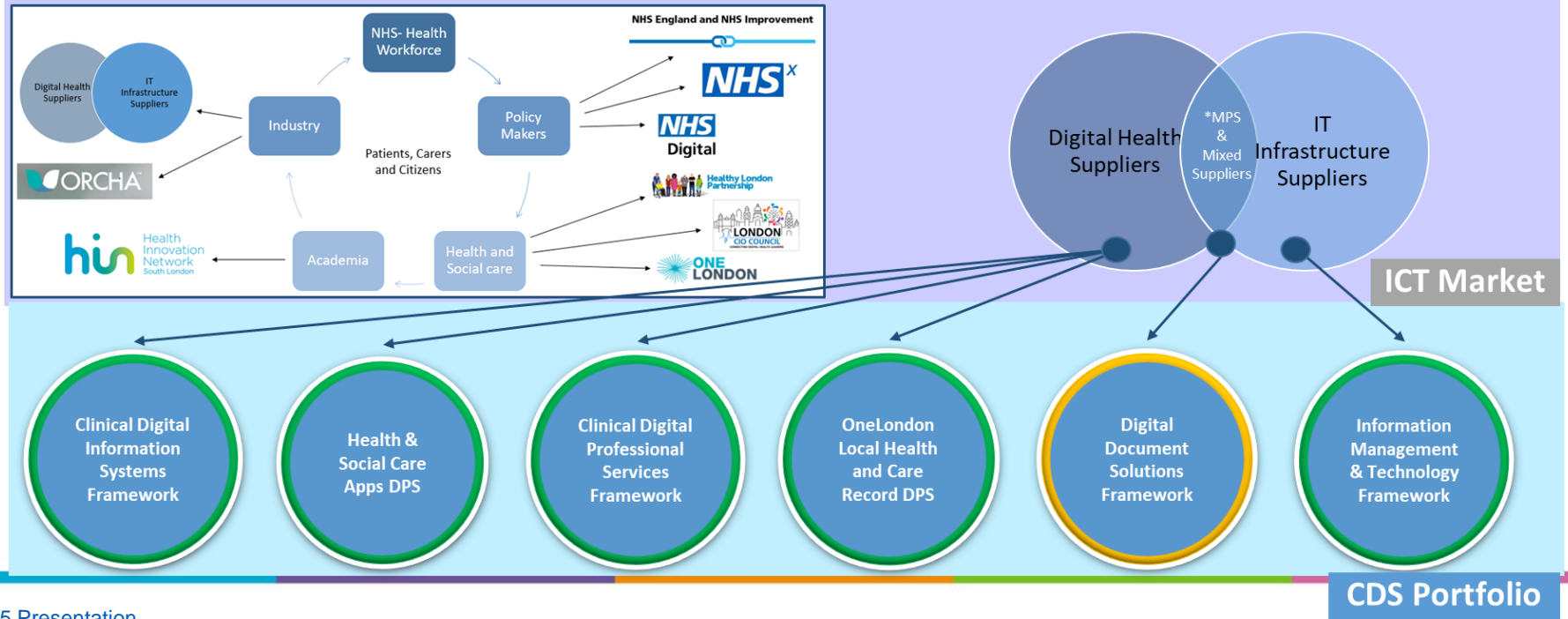
Benefits for our members

- We are owned collectively by our members, as opposed to one organisation. This means that members have equal status and input into our vision, structure, products and services through a series of membership forums and the governance of a member-led Steering Board.
- We aim to ensure that the procurement process is as stress-free as possible for members. Members benefit from our procurement expertise, support and the simplicity of our solutions.

CDS Market Categorisation



CDS – Portfolio Overview





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The Health & Social Care Apps Dynamic Purchasing System (Health Apps DPS)



Background

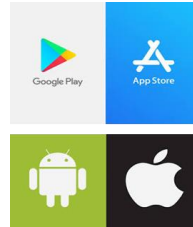
- A DPS can on-board suppliers and add additional categories throughout its lifetime. This future proofs the route to market.
- Quick - Mini-Competitions only need to be run for 10 days
- Safe – All apps must be accredited by ORCHA



- Compliant route – DPS has gone through OJEU process.
- Cost effective – Saves a Trust having to run lengthy Tender/OJEU process.
- SME friendly – A quick and easy application process, with suppliers being awarded on to the DPS within 10 days after receipt of application.

Requirements

- APP (available on PlayStore and/or APP Store)



- Web Based Platform



Requirements

In order to be awarded a place on to a DPS, a supplier must request to participate by completing a selection questionnaire.

The questionnaire is a self-certification process, where suppliers must provide information about themselves, their business, and their credentials within the subject area of the DPS.


Submission will go through ORCHA's Review Process

Provided a supplier passes this process, they will be awarded a place on to the DPS.


No technical responses or financial assessments around a supplier's offerings are requested at this stage.

Advantages of the DPS


The ability to supply your services to the entire UK public sector including NHS, local government, universities and emergency services.




A quick compliant route to market.




Be invited to take part in tenders for public sector contracts which are undertaken using the DPS categories to which you have been awarded.



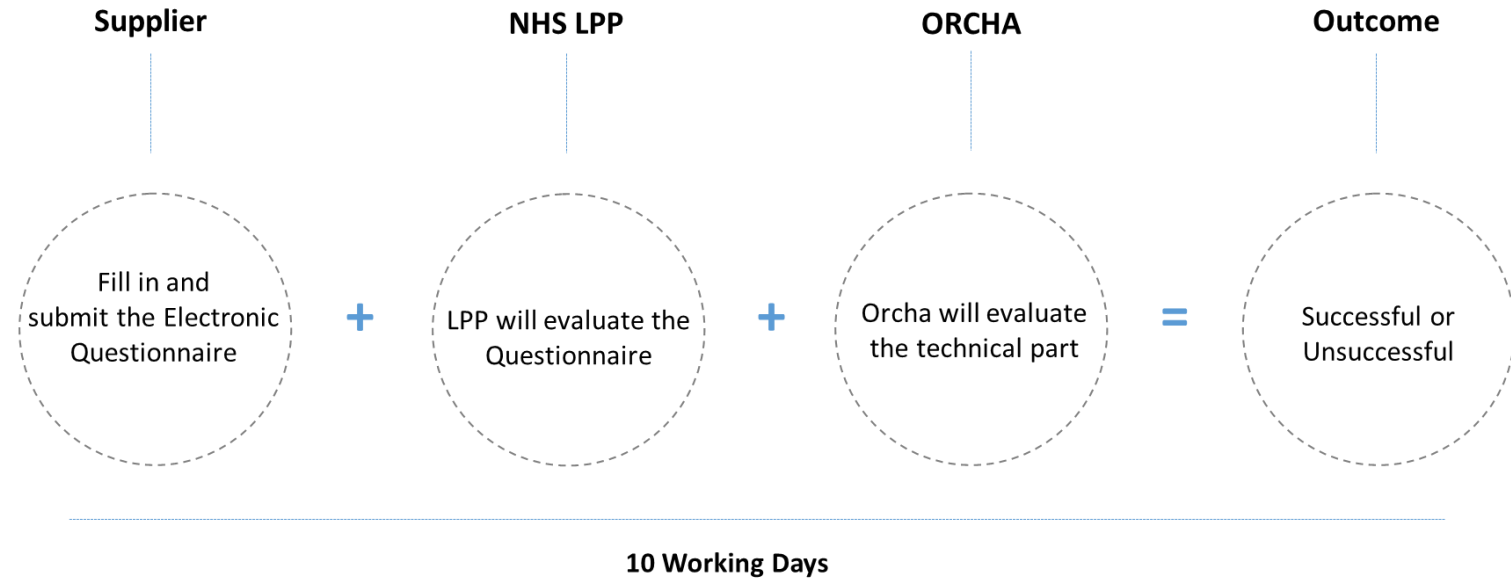
Limited competition as only those awarded are invited to tender, increasing your chances of being successful.



Free to join, we will only ever charge 1% activity-based income on any contracts awarded.



DPS Application Summary



How to Join DPS

- Register on our Procurement Portal (<https://procontract.due-north.com/Login/>)
- Fill in the Selection Questionnaire (SQ)



Log In

User Name

Password

[Forgotten your username or password?](#)

[Continue](#)

Welcome to ProContract

Already registered?

Simply enter your chosen username and password and click 'Continue'

New to ProContract?

Suppliers - If you are not currently registered on the ProContract procurement portal, you can complete a simple registration process by clicking the following link - [Register free](#)

Migrated from ProContract Version 2?



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Bespoke Support



Bespoke Support Facilitating Better Patient Care Through Clinical Digital Transformation

| CDS Bespoke Support Services | | |
|--|--|-------------|
| Service | Trust/Customer | Status |
| Vendor Neutral Opensource Platform Development Enablement | Regional LHCRE Programme | Ongoing |
| Digital Strategy Consultancy Procurement | Large Acute Trust | Completed |
| Developing a new national specialist Digital Health Technology framework | Regional Collaborative (multiple ICSs) Digital Programme | In Progress |
| Collaborative PHR Procurement | Regional Collaborative (multiple ICSs) PHR Procurement | Completed |
| ePMA Procurement | Large Acute Trust | Completed |
| Acute EPR Procurement | Large Acute Trust | In-Progress |
| Community EPR Procurement | Large Foundation Trust | In Progress |
| Acute EPR Full Business Case Development | Large Acute Trust | In Progress |
| Data Migration Partner Procurement | Large Acute Trust | Completed |
| Regional LIMS-Interoperability (LIMS-I) Procurement | Regional LIMS-I Programme | In Progress |
| Pan-London Social Value Tool Procurement | Multi ICS | In progress |
| National Diabetes App Procurement | NHSE/I | Completed |
| Shared Care Record Procurement | Whole ICS | Completed |

| PATIENT CENTRED | NETWORKED | INTELLIGENT | INTUITIVE | FUTURE PROOFED | INNOVATIVE | FLEXIBLE | AGILE | LOCAL | PERFORMANCE |
|--|--|--|---|---|---|--|--|--|--|
| The patient is able to determine and control their care through their interactions with the health system. | Solutions work in synergy with health, social care and third sector systems to enable an overarching patient record. | Able to extract and display data in clear numerical, written or graphical formats. | Simple, easy to use, does not require complex training. | Able to adapt to changing platforms and end-user devices and capable of supporting the future development of integrated care systems. | Use of advanced technologies, e.g. tablets, apps, mobile working, remote telemedicine, RPA, AI etc. | Able to meet new approaches to patient care. | Rapid system development to service evolving requirements. | Configuration and control by individual organisations. | High level of service performance with continuous improvement. |



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Questions

For more information around the Health Apps DPS or any of our other products or bespoke consultancy please feel free to email me at:

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Contact address line in here

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www.lpp.nhs.uk

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